

# Business

## WASTE EARNINGS

A trash-hauling company exceeds analyst expectations by 6 cents per share. Waste Industries also reports three acquisitions in the Atlanta area.

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## WORLD.COM

The prosecution finishes its case against Bernard Ebbers. William Johnson says money, power and pressure formed a perfect storm of corruption.

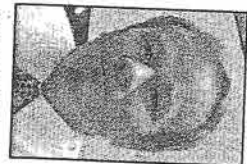
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# Kane could expand N. Hills

Kane Realty is amassing land across from Six Forks Road from the redeveloped mall.

By DUDLEY PRICE  
STAFF WRITER

RALEIGH - Kane Realty, which is redeveloping the former North Hills mall into a \$200 million mix of offices, shops and homes, is assembling land on the other side of Six Forks Road for a project that could be nearly as big.



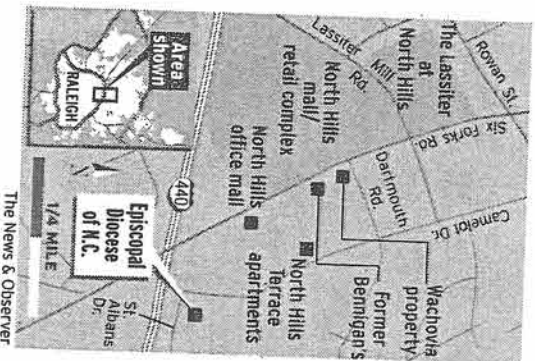
Kane, which already has bought about 9 acres on the east side of Six Forks, this month will finalize a deal to acquire 11.4 acres nearby from the Episcopal Diocese of North Carolina. And if the Raleigh developer buys the 19.5-acre North Hills Terrace Apartment complex on Camelot Drive, it could have about 40 acres across the street from its 45-acre North Hills development.

John Kane isn't saying what he plans for the east-side property. When the earlier purchases were announced in January, he said it was too early to say what would be built there or when construction might begin. He said he wouldn't rule out office, retail or residential components. "We like the mixed-use concept," he said then.

Nearby residents haven't been shown any plans, said Dan Tew, a city planner who advises the Falls of the Neuse Citizens Advisory Council.

But Philip Sessoms, resident manager of the North Hills Terrace Apartments, said a Kane representative showed him a plan with commercial uses along Six Forks Road and condominiums along Camelot Drive. That plan included redevelopment of the apartment site. "It was kind of a preliminary plan," said Sessoms, who said the representative stopped by about two years ago wanting to know how to contact the complex's owner.

SEE EXPAND, PAGE 2D



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## EXPAND

Kane's redeveloped North Hills has become a retail and entertainment force since it began opening late last year. With a Target, dozens of shops, a multi-screen movie theater and a Gold's Gym, the open-air development is attracting shoppers back to the site of the former 40-year-old mall.

Kane began assembling land on the east side of Six Forks in 2002 with the purchase of the 51,000 square-foot North Hills Office Mall on 2.4 acres for \$1.7 million. The developer has a lease with an option to buy a former Bannigan's restaurant site on two acres next to the offices, said John D. McConnell Jr., an independent real estate broker who arranged the deal with Kane.

In October, Kane agreed to pay \$3.75 million for the diocese administrative offices and land at 201 St. Albans Drive. The diocese is leaving the 7,894 square-foot building on 11.4 acres, and next week will move into downtown offices at 200 W. Morgan Street, said Kaye Lasater Culp, communications director for the diocese.

In January, Kane said it bought an 18,121-square-foot building on 4.6 acres from Wachovia at Six Forks and Dartmouth Drive for \$2.8 million.

Kane also has discussed buying an 83-room Comfort Inn on one acre next to the Bannigan's site but owners have declined to sell, said motel manager Dan Harris.

An acquisition of the North Hills Terrace apartments, which is between the diocese property and the office mall and the Bannigan's site, would give Kane nearly an entire block bounded by Six Forks Road, Interstate 440, Camelot Drive and St. Albans Drive.

Kane declined to discuss his plans further. The owner of the North Hills Terrace complex, Steve Powell of Rocky Mount, likewise had no comment.

But Hal Worth III, who helped negotiate the sale of the diocese property, said Kane has said he wants to buy the 204-unit complex. "I got the impression they would be buying it soon," said Worth, of the diocese. "It's obvious to see, from what they've gotten, they (Kane Realty) are putting together more than just us."

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